

# Continuing Legal Education

## TO REGISTER

To register for any of the following courses contact Lindy de Vos at the CLE Department, Law Institute of Victoria, by Email: [ldevos@liv.asn.au](mailto:ldevos@liv.asn.au) or Fax (03) 9607 9558. For further information you can obtain the latest information on our conferences, seminars or workshops through our website <http://www.liv.asn.au/cgi-bin/calendar/calendar.cgi> or contact Sue Mutavdzija, the CLE Manager at the Institute, on 9607 9377.

## Advanced Civil Litigation Series

This very popular series is designed to provide information on recent developments in commercial list practice, case management and other practical issues. The series will be held at the Institute from 6-8pm. The topics and dates are:

Monday 19 April – *Jurisdiction*

Monday 21 June – *Pre-proceeding discovery and discovery against third parties*

Monday 11 October – *Execution of judgment*

Monday 22 November – *Torts*

A series pass will cost \$300 for members and \$420 for non-members. Seminar passes are available at \$95 for members and \$125 for non-members.

## Building Law Series – April/May

The Institute's Property Law Section has organised a Building Law Seminar Series that aims to provide practitioners with a practical understanding of relevant issues within the building law area. The series will be held at the Institute from 6-7.30pm. The topics and dates are:

Wednesday 21 April – *Introduction to building law and associated legislation*

Wednesday 28 April – *Legislation and insurance directly relating to building law*

Wednesday 5 May – *Contracts advice*

Wednesday 12 May – *Dispute handling*

A series pass will cost \$300 for members and \$380 for non-members. Seminar passes are available at \$85 for members and \$105 for non-members.

## Defection Prevention – 26 April

The Institute's Quality Committee has arranged for *Jane Fenton*, Principal, Fenton Communication Pty Ltd and

*Kriss Will*, Director, Qorom Consulting Pty Ltd to speak at a seminar on Monday 26 April at 5.30 – 7.00pm at the Institute. The discussion will focus on risk management in regard to lateral movement of lawyers, mergers and lawyer dissatisfaction as well as the issues involved in managing client relationships to minimise client defection. Cost \$45 for members and \$65 for non-members.

## Effective presentations workshops

Do you FEAR speaking in public? Don't feel lonely – you are in the 86% of people who are petrified at the thought of speaking to an audience.

The Institute has arranged for *Geoff McComas*, a consultant in effective speech communications, to conduct a number of "effective presentations" workshops at the Institute. Geoff's clients include most of the companies at the front end of the BRW Top 100 and last year he conducted courses for three major Melbourne legal firms.

Each workshop is limited to eight participants, early bookings are recommended. The nine hour workshop has been broken into three three-hour sessions conducted from 8-11am at a cost of \$450 for members or \$675 for non-members on the following dates:

- 19 and 26 May and 2 June
- 8, 15 and 22 September
- 10, 17 and 24 November.

## Financial Services Sector Post Wallis Seminar – 10 May

The Institute's Commercial Law Section has organised an advanced level seminar designed to address the legal framework of the financial services sector, how it fits together and other important underlying issues associated with Post Wallis Reforms for banks, insurers and other financial service providers. Presenters include *Graeme Thompson* (CEO, APRA), *Peter Smith* (CEO, APCA) and *Alan Asher* (Deputy Chair, ACCC). Speakers will focus on the manner in which the regime fits together (APRA, RBA, ASIC and ACCC). The seminar will be held at the Institute on Monday 10 May from 5.00pm – 7.30pm. Cost \$85 for members and \$115 for non-members.

## Freedom of Information – 20 May

The Institute's Commercial Law Section has organised this seminar designed to provide a practical guide to

obtaining information for clients from the public and private sectors. *Mick Batskos*, Executive Director, FOI Solutions and *Timothy White*, Senior Associate, Mallesons Stephen Jaques will demonstrate how to use the FOI Act and other specific legislation to gain information from Government and will discuss the more traditional litigation mechanisms available to obtain information from private sector bodies. The seminar will be held at the Institute on Thursday 20 May from 5.30–7.00pm. Cost \$75 for members and \$95 for non-members.

## **How to be prepared for Directions Hearings in the County Court – 29 April**

The Institute's Litigation Lawyers Section has organised this seminar which aims to provide participants with a practical understanding of how to prepare for a Directions Hearing in the County Court. Her Honour Judge Harbison, Judge in Charge of Business/Damages List, County Court of Victoria, Mr Patrick Montgomery, Chair of Litigation Lawyers Section and Mr Geoff Provis, former President of the Institute will speak at this seminar. The seminar will be held at the Institute on Thursday 29 April from 5.30–7.00pm. Cost \$35 YL section members, \$65 other members, and \$75 for non-members.

## **Mediation role-play – 26 May**

The Institute's ADR Committee is pleased to announce it has arranged for a mediation role-play to take place on 26 May 1999 at the Institute from 5.30-7pm. The session is targeted towards young lawyers who practice in litigation or are interested in mediation. It is designed to promote discussion about the process of mediation. The role-play will be presented by the young lawyers of Deacons Graham & James and a discussion will be led by Jonathan Mott a partner at the firm, and highly regarded mediator. The role-play centres on a dispute concerning the use of non-union labour that has erupted over the construction of a casino on the shores of Lake Burley Griffin. The cabinet minister in charge of the project is keen to see the dispute settled so the casino can be finished and funds can begin to flow to the government's almost bankrupt administration. The role-play roughly follows the course that a real mediation might, and, as the audience quickly discovers, the plot and characters are completely fictitious! We invite your participation in this event. A fee will be charged to cover the light refreshments that will be served after the role-play. Young Lawyer members \$20, other members \$25 and non-members \$65.

## **Mediation Workshops – May and October**

The Institute in association with the Accord Group Australia will be conducting two Mediation Workshops this year. Each course runs for three full days and includes detailed course notes, a certificate of

participation and full catering. Participants have an excellent opportunity to learn the principles and techniques of mediation through role-plays, tactics and practical guidelines used in the mediation process, and the role of teams when mediating are covered throughout the course. The course dates are 28–30 May or 29–31 Oct from 9.00am – 5.30pm each day at the Institute. Cost \$1300 for members and \$1445 for non-members. Member only offer – a group discount \$1200 per person is available for firms wishing to register three or more individuals at a workshop.

## **Small Practice Committee Conference – 5 June**

The Institute's Small Practice Committee annual conference will be held at the Medina Grand on Saturday 5 June 99. The Conference theme "Independent Together – How to sustain your practice?" will provide a broad range of topics. Included are GST – How it affects your practice, Costing files, Managing a busy practice, New Sale of Land Act, Intellectual Property Laws – A bird's eye view for the sole practitioner, Property settlements – current trends and future changes, Criminal Law. A special early bird fee \$95 (members) or \$135 (non-members) is available if registration and payment is received before 23 April 1999. Normal registration fee \$125 (members) or \$165 (non-members).

## **Internet training**

Did you miss out on the hands-on Internet training last year as part of the Small Practice Committee Conference? Four sessions are scheduled on Friday 4 June to compliment the conference program offered on Saturday 5 June. Limited to seven participants per session, held at the Institute at a cost of \$45 for members or \$75 for non-members.

## **Young Lawyers' Annual Lecture Series**

This series is designed for junior lawyers or those who seeking a refresher in a specific area. All sessions will be held at the Institute from 6-7pm. These sessions are sponsored by LAWSTAFF and have been priced at a low \$25 per session for young lawyer section members or \$35 per session for non-members of the YL section. Full series passes (35 lectures) are available at \$695 for YL members of \$900 for non-members of the YL section. The topics scheduled for March and April are as follows:

## **Commercial Law**

Tuesday 20 April – Acquisition and Sale of a Business  
Speaker: Mark Flynn, McKean & Park  
Seminar Code: 11.175.75F

Tuesday 27 April – Business Structures  
Speaker: Graham Candy, Rigby Cooke  
Seminar Code: 11.175.75G

Tuesday 4 May  
Patents – Speaker: Caroline Sparke, Barrister at Law  
Seminar Code: 11.175.75H

Tuesday 11 May -Discretionary Trusts  
Speaker: Wendy Quay, Swan Jones Quay  
Seminar Code: 11.175.75I

Tuesday 18 May – Giving of advice about Franchises  
Speaker: Tony Garrisson, Russell Kennedy  
Seminar Code: 11.175.75J

Tuesday 25 May – CGT Implications for Business  
Speakers: Craig Holland, Deloitte Touche Tohmatsu  
Seminar Code: 11.175.75K

Tuesday 1 June – Consumer Credit Code  
Speaker: Rob Williams  
Seminar Code: 11.175.75L

Tuesday 8 June – Directors’ and Trustees’ Duties  
Speaker: Noel McNicol-Smith, Clancy & Triado  
Seminar Code: 11.175.75M

Tuesday 15 June – Electronic Commerce – Issues to Consider  
Speaker: Peter Tunjic, Rigby Cooke  
Seminar Code: 11.175.75N

Tuesday 22 June – Exclusive Dealing and Price Fixing under the Trade Practices Act  
Speaker: Paul Holm, Phillips Fox  
Seminar Code: 11.175.75O

Tuesday 29 June – Introduction to Insolvency – Personal and Corporate  
Speaker: Peter Agardy, Cornwall Stodart  
Seminar Code: 11.175.75P

Tuesday 6 July – Bankruptcy and Corporation Enforcement Procedures  
Speaker: Michael Galvin, Gadens Lawyers  
Seminar Code: 11.175.75Q

Tuesday 13 July – Trademarks  
Speaker: Ann Duffy, Mallesons Stephen Jacques  
Seminar Code: 11.175.75S

## **File Management**

Tuesday 20 July – Client Interviewing Skills – Maximising file opening opportunities  
Speaker: Sarah Ingwersen, Lawstaff  
Seminar Code: 11.175.75S

## **Criminal Law**

Tuesday 27 July – Preparation and Conduct of Committal Proceeding  
Speaker: Stephen Devlin, Office of the Director of Public Prosecutions  
Seminar Code: 11.175.75T

Tuesday 3 August – Offences Against the Person and Property  
Speaker: Stephen Devlin, Office of the Director of Public Prosecutions  
Seminar Code: 11.175.75U

Tuesday 10 August – Drink Driving Offences  
Speaker: Brendan Murphy, Barrister at Law  
Seminar Code: 11.175.75V

Tuesday 17 August – Preparation of a Plea for Sentence: ‘Thinking Judicially’  
Speaker: Rob Melasecca, Melasecca Zayler  
Seminar Code: 11.175.75W

## **Property Law**

Tuesday 24 August – Leasing – Commercial Retail Tenancies  
Speaker: Campbell Paine, Phillips Fox  
Seminar Code: 11.175.75X

Tuesday 31 August – Acting for a Vendor in the Sale of Land  
Speakers: Anne Nielson and Michael Dowling, Maddock Lonie & Chisholm  
Seminar Code: 11.175.75Y

Tuesday 7 September – Acting for a Purchaser in the Sale of Land  
Speakers: Michael Dowling and Anne Nielson, Maddock Lonie & Chisholm  
Seminar Code: 11.175.75Z

Tuesday 14 September – Introduction to Mortgages  
Speaker: David Darzins, Foster Hart  
Seminar Code: 11.175.75AA

Tuesday 21 September – Town Planning – what is it all about?  
Speaker: Adrian Finanzio, Barrister at Law  
Seminar Code: 11.175.75BB

Tuesday 28 September – Acting in a Probate Application  
Speaker: David Williams, Chessell Williams and Ken Collins, Wills and Probate Victoria  
Seminar Code: 11.175.75CC

## **DATES TO DIARISE**

**Annual Property Law Conference**, 16 September  
**Annual Litigation Lawyers Conference**, 16 September  
**Annual Family Law Conference**, 17 September  
**Annual Commercial Law Conference**, 16 September  
**Annual Wills and Estates Conference**, 19 October

## **FOR MORE INFORMATION**

The CLE department of the Institute is continually organising conferences, seminar and workshops on topical issues. If you would like clarification on any events scheduled please contact Sue Mutavdzija our CLE Manager at the Institute Email: [smutavdz@liv.asn.au](mailto:smutavdz@liv.asn.au) , fax (03) 9607 9558 or telephone (03) 9607 9377.

## **Seminar papers**

Seminar papers are available through our Bookshop. Contact the Bookshop on 9607 9315.